Opening: Engagement Manager

Who we are

DeepLearni.ng is a technology company transforming the way enterprises work with AI around the world. Based in Toronto, we work with enterprise leaders to collaboratively build and deploy customized AI systems that solve real business problems. DeepLearni.ng's creation of enterprise AI systems is powered by our end-to-end platform Frontiers, designed to optimize team collaboration between our engineers and business experts.

We are also an active player in the AI community, and have partnerships with industry leaders including NVIDIA, the Vector Institute and Amazon Web Services. In 2017, we were named AI Company of the Year by the DFI Institute and received Series A funding from Fidelity Investments Canada.

A few examples of our work:

- Reinforcement learning for the credit risk areas of retail banking
- Image classification for insurance adjudication and claims processing
- Self-optimizing environmental controls for vertical farming
- Machine vision for robot warehouse navigation

What is the opportunity?

We are looking for an experienced **Engagement Manager** who can translate advanced machine learning applications into measurable business impact. You will have the opportunity to combine your passion for machine learning and client impact, while leading an exceptional team of machine learning and deep learning experts.

Working with a diverse range of clients across industry verticals, you will have the opportunity to become a leading expert in delivering transformative machine learning solutions to industry designed for real-world results. As part of a vibrant and growing team, you will be at the frontier of the AI revolution.

What will you do?

- Work hand-in-hand with clients to identify appropriate business and technical design requirements to deliver impactful machine learning solutions
- Work with experts to design and develop machine learning solutions
- Lead client workshops and steering committee meetings
- Manage a team of machine learning experts by creating work plans and client deliverables
- Provide subject-matter expertise to assist in business development, including writing proposals, building use case materials and creating SOWs (Statements of Work)
- Be a trusted mentor that nourishes our growing team's capabilities

What do you need to succeed?

Must have:

- 3+ years' experience in Management Consulting or previous hands-on experience as an Engagement Manager, Technical Account Manager, Delivery Manager, or related role in data-intensive environments
- Proven experience developing and managing successful client relationships end-to-end
- Completed degree in Computer Sciences, Mathematics, Physics or Engineering (PhD or MSc highly preferred)
- Strong communication and presentation skills, with wizardly abilities in PowerPoint, Word, and Excel
- Excellent interpersonal skills, customer centric attitude, and demonstrated success dealing with cultural and technical diversity
- Experience coding in Python, SQL or related programming languages
- Relevant industry or functional expertise, ideally in financial services or operations
- Passion for applying technology to solve real business problems
- Highly organized and able to prioritize multiple projects, needs, and potentially conflicting goals
- Ability to work on a diverse team or with a diverse range of people, and in a rapidly changing multi-disciplinary work environment

Nice to have:

- Expertise in AI, Deep Learning and/or other Machine Learning tools and techniques
- Experience working with Spark, Pandas, TensorFlow, Keras, PyTorch or related libraries

- Experience with data-related products/projects, including statistics, data modeling, big data, data science, distributed computing, and/or data analytics tools (Hadoop, R, SAS, Splunk, Spark, Flink, Kafka, etc.)
- Familiarity with any of the following languages and technologies: Python, R, Scala, Ruby, SQL, AWS cloud infrastructure, Kubernetes, NumPy, PHP, Ruby, NoSQL databases (Cassandra, MongoDB), Docker, Puppet, Chef, Ansible, etc.

What's in it for you?

- Work with purpose: contribute to deploying machine learning models that drive real business impact across industry verticals
- Opportunity to work with leading machine learning experts on cutting-edge problems
- Opportunities to develop relationships with a variety of industry decision-makers, subject-matter experts, software developers, and machine learning specialists
- Split time between your work duties and pursuing personal machine learning passion projects with mentoring from our machine learning experts
- Participate in feats of strength and lively company events that build your career toolkit while also enjoying a work-life balance
- Enjoy a comfortable company work environment located in downtown Toronto that encourages self-expression, creativity, honesty, and learning
- Amazing quality of life benefits: healthy snacks, gym memberships, travel accommodations, great health benefits, and more!
- Stock options possible after you have proven your impact on the job
- As needed: sponsorship for work visas

How to apply

We look forward to receiving your application! Send your resume and cover letter addressed to the Hiring Manager by email at joinus@deeplearni.ng. Please note that we will be in touch with applicants that make it to the next phase of the interview process directly.

By submitting your CV and application to this role, you authorize DeepLearni.ng to store your information in our internal recruitment database and to reach out to you as necessary for the purpose of further evaluating your qualifications for this or other career opportunities at the company.