



## Opening: Engagement Manager

### About DeepLearni.ng

Knowledge is power. DeepLearni.ng's mission is to provide enterprise teams access to the knowledge and tools they need to get started with machine learning and customize it for their business. Focused on real-world results, we work closely with enterprise teams to build and deploy machine learning systems to designed to generate long-term impact.

Our flagship partnership at Scotiabank stirred up [global interest](#) when we worked together to put the first deep learning system for retail banking into production.

### What else are we deploying?

*A few examples of our work:*

- Reinforcement learning for the credit risk areas of retail banking
- Image classification for insurance adjudication and claims processing
- Self-optimizing environmental controls for vertical farming
- Machine vision for robot warehouse navigation

### What is the opportunity?

DeepLearni.ng is looking for an experienced Engagement Manager that can help enterprise teams translate machine learning into business impact. You will have the opportunity to combine your passion for machine learning and work with a diverse range of clients across industry verticals, all while leading an exceptional team of machine learning experts.

As part of a vibrant and growing team, you will be at the frontier of the AI revolution. As Engagement Manager, you will have the opportunity to become a leading expert in delivering transformative machine learning solutions to industry designed for real-world results.

*We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status.*

## What will you do?

- Work hand-in-hand with clients to identify appropriate business and technical design requirements to deliver impactful machine learning solutions
- Lead client workshops and steering committee meetings
- Manage a team of machine learning experts, creating workplans and client deliverables
- Work with business and technical experts to design and develop machine learning solutions
- Support business development by building strong relationships with potential new clients
- Provide subject matter expertise to assist in business development, including writing proposals, building use case materials and creating statements of work
- Be a trusted mentor to nourish our growing team's capabilities

## What do you need to succeed?

### *Must have:*

- CS, Math, Physics or Engineering degree (preferably PhD or MSc)
- 3+ years' experience in management consulting or leading a large team
- Wizardly skills in Microsoft PowerPoint and Excel
- Experience coding in Python, Java, SQL or related language
- Industry or functional expertise (preferably in financial services or operations)
- Passion for applying technology to solve real business problems
- Excellent problem solving and troubleshooting skills
- Demonstrated ability to go the extra mile to do things right and fast
- Entrepreneurial with an inherent sense of urgency and thrive in ambiguity
- Excellent speaking-listening-writing skills, attention to details, proactive self-starter
- Excellent oral and written communication skills with the ability to influence others internally and externally

### *Nice to have:*

- Expertise in deep learning or other machine learning tools
- Experience working with Spark, Pandas, TensorFlow or related libraries
- Experience with high-growth technology companies
- Experience delivering solutions at scale based on a variety of cloud services (e.g. AWS)

## What's in it for you?

- Opportunity to work with leading machine learning experts on cutting-edge problems across industries

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- Network and develop relationships with a variety of industry decision makers, subject matter experts, software developers and machine learning specialists
- Participate in feats of strength and lively company events to help build your career tool kit while enjoying a work-life balance
- Work in a dynamic, collaborative, progressive and high-performing team
- Enjoy a comfortable company work environment located in downtown Toronto that encourages self-expression, casual attire and whistling while you work

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